



Opportunity Knocks





For nearly a decade, VCPI has grown and expanded its services to law enforcement and communities based on the public-safety needs of those we serve and the ever-changing critical issues facing law enforcement. That growth and expansion was not an accident. It was a commitment on the part of VCPI staff, board members, instructors, partners, and others to make VCPI a valuable resource to public-safety professionals and the communities they serve. One of the largest contributing factors to this successful effort can be summarized in one word: *opportunities*.

VCPI has been presented with a number of opportunities in the past few years and it seems that the old adage is true: **When opportunity knocks, you'd better be ready.** VCPI is constantly opening doors of opportunity and our readiness has allowed us to meet those opportunities head on. Those successes then turned into even more opportunities!

***One door leads to another
and another and another...***



Excel.
Expand.
Experience.

Since its inception, VCPI has been known as the Virginia Community Policing Institute. In the fall of 2006, VCPI heard opportunity knocking and changed its name to the **Virginia Center for Policing Innovation**.

In last year's annual report, *Growth Made Visible*, VCPI highlighted the expansion of products and services beyond its original mission to advance community policing, giving the organization the room to anticipate and respond to a broader scope of needs and developments within the public-safety community. This expansion made it clear that VCPI had outgrown its name.

Rest assured VCPI is not moving away from community policing, as those principles lay at the foundation of VCPI; we are simply unlocking the full potential of VCPI. We have broadened our mission ***to advance public-safety by providing unparalleled training and services for law enforcement professionals and the communities they serve.***

Passionate about our mission and determined to demonstrate the many doors of opportunity waiting to be opened, a new tagline was adopted as well... **Experience. Expand. Excel.** Three words that capture the essence of what VCPI offers to the public-safety community. VCPI participants are asked to open the door to an **Experience**, to allow the experience to **Expand** their understanding and to utilize that expansion to **Excel** in their personal and organizational commitment to public safety.

Opening the Door to Experience.

In December of 1997, VCPI opened the door to its first training experience allowing twenty-nine law enforcement participants the opportunity to expand through *Supervisors in Community Policing*.

In the decade since:

VCPI has offered more than **960 courses**.

VCPI has trained nearly **26,000 participants**.

VCPI has conducted over **300,000 hours of training**.

In the 2006-2007 fiscal year alone:

VCPI offered more than **140 courses**.

VCPI trained over **4,300 participants**.

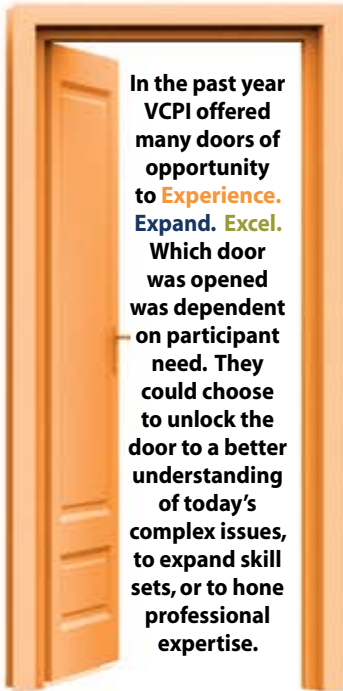
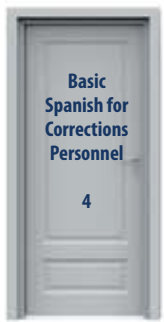
VCPI conducted over **53,000 hours of training**.

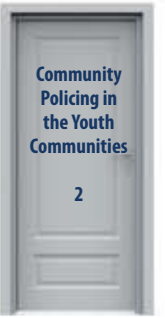
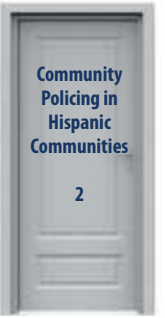
Marking a tremendous milestone, VCPI trained its 25,000th participant in April 2007.

Exper



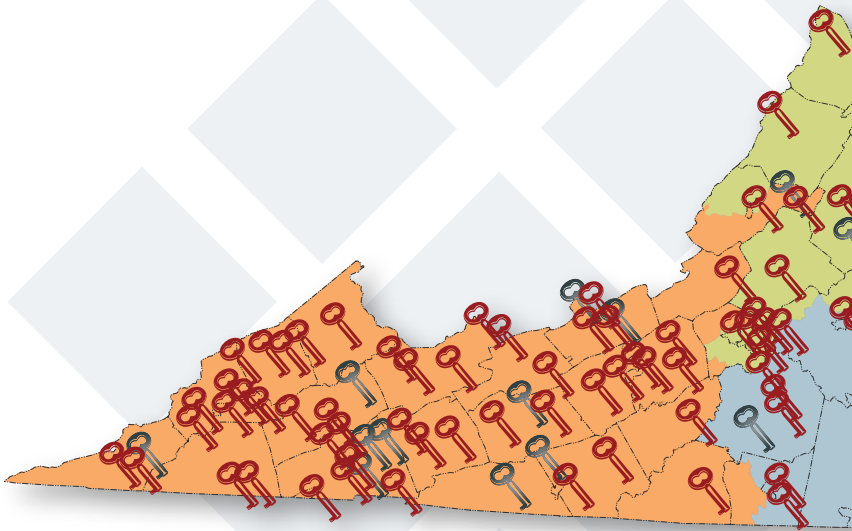
ience.





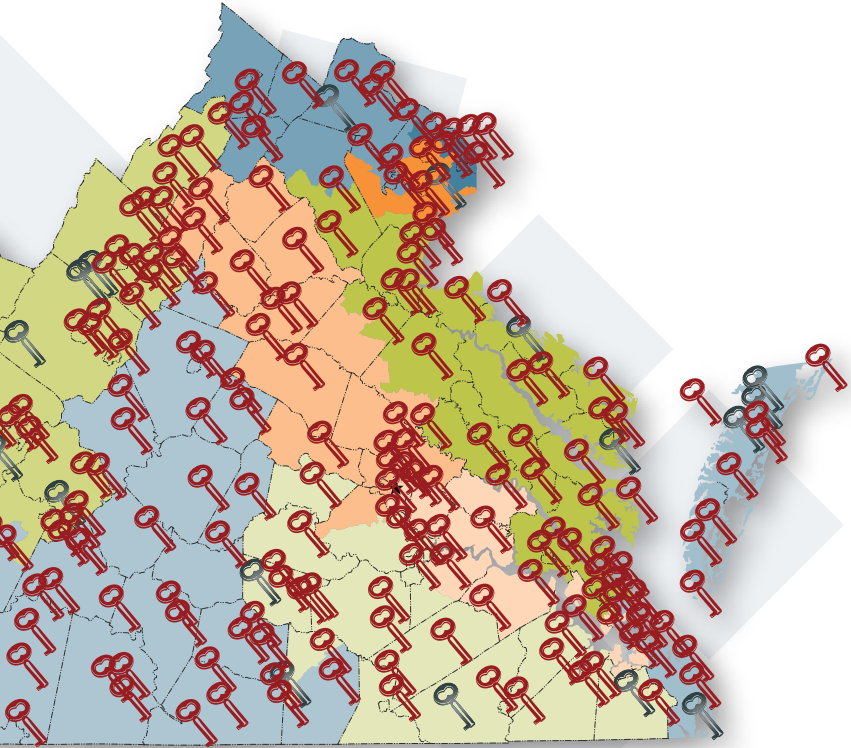
Unlocking the door to Experience. Expand. Excel.


Since our inception, VCPI has provided services to 92% of the law enforcement agencies throughout the Commonwealth of Virginia.




Legislative Districts





 Agencies impacted by VCPI training since 1997

 Agencies **not yet** impacted by VCPI training

Opening the Door to Expand.

The excellence upon which we've built our reputation opened new doors for VCPI this year. Some of these opportunities were presented to VCPI by organizations or people looking for assistance, some were formed out of strategic partnership efforts, and some were built nail by nail and board by board by VCPI. Sometimes the best opportunities are the ones you make.

- VCPI again expanded beyond its traditional training venue and into several statewide initiatives, requiring program coordination and implementation.
- VCPI developed and delivered several multi-faceted, comprehensive programs for requesting organizations.
- VCPI identified new public-safety training needs in the Commonwealth, providing critically needed training to our law enforcement professionals.
- Additionally, VCPI's reputation and services are expanding beyond Virginia. VCPI responded to requests for training in other states during the past year.

One door leads to another and another and another...

Expand

nd.

Recognizing the strength of VCPI, several organizations solicited VCPI's involvement in many powerful initiatives this year.

The Virginia Judicial Security Initiative

VCPI utilized a three-pronged training approach toward improving courthouse safety over the last two years. First was the development and delivery of an 80-hour *Advanced Court Security* course. The final two of three *Advanced Court Security* courses were delivered this year to a total of 47 participants. Second was the availability of professionally conducted comprehensive courthouse security assessments. As promised, VCPI conducted an additional 15 courthouse security assessments this year bringing the total to 65. The third prong of the approach was the development and delivery of a 24-hour *Residential Threat Assessment* course. This course provided vital training to the professionals responsible for maintaining the security of judges at work and at home.

The three-pronged approach VCPI utilized in meeting the Virginia Judicial Security Initiative proved to be a highly effective tool. VCPI was honored to fulfill such a critical need in improving the safety and security of Virginia's courts, court personnel and the public.

Victim Identification and Notification Everyday (VINE®)

Addressing the safety of victims of violent crime, VCPI continued its role in coordinating the implementation of the VINE® program in the regional and local jails of Virginia. VCPI stood with Governor Tim Kaine and the Virginia Sheriffs' Association as the program was announced in an August 2006 press conference. As of June 30, 2007, VCPI has successfully coordinated the effort to bring 27 Virginia regional and local jails on-line. Ensuring successful dissemination, VCPI also partnered with Apriss, Inc. to conduct 9 training sessions designed to educate and create program awareness among those directly and indirectly involved with the VINE® program.

Sex Offender Registry

It was announced last year that the Compensation Board of Virginia contracted with VCPI, in partnership with the Virginia Sheriffs' Association, to interface the VINE® program with the Virginia Sex Offender Registry. Work continues on this interface which will benefit Virginia law enforcement and community members alike. Once a concerned citizen registers through the VINE® system, they will be able to track any informational changes of specific sex offenders. This information will be available 24 hours a day via phone, on-line or through automated notifications. Law enforcement will benefit from another facet of the program known as Justice Exchange. Justice Exchange connects participating law enforcement agencies across the nation allowing the ability to determine the status and location of non-compliant sex offenders and to share that information with interested agencies through automated notification. It is anticipated that these services will be available in the spring of 2008.

Power Series

VCPI continued its effort to bring powerful speakers and modern topics to those charged with protecting and serving. The series aims to make nationally acclaimed speakers logistically and financially accessible. The 2006-2007 series featured: *Emotional Survival for Law Enforcement* by Dr. Kevin Gilmartin, *The Bulletproof Mind: Mental Preparation for Combat* by Retired Lt. Col. Dave Grossman, and *Terrorism: Understand, Investigate and Interdict* by Constable Steven Rocke.

Reaching Beyond State Lines

Already proven to be an invaluable asset to Virginia's law enforcement, VCPI is now serving organizations throughout the United States. VCPI was contracted by agencies outside of the Commonwealth to provide training to their personnel. In Connecticut, VCPI provided *Human Trafficking Awareness* to 125 participants and *Human Trafficking Train-the-Trainer* to 44 participants. A North Carolina agency called upon VCPI to offer *Community Policing in African American Communities* to a class of 40.

Opening the Door to Excel.

Hinges are crucial components to the support and operation of all doors. The hinges for VCPI: partnerships, leadership and financial. As a nonprofit 501(c)3 entity, these hinges support our activities, growth and direction.

Partnerships:

Forging strong partnerships is an intricate part of VCPI's ability to efficiently and effectively impact public safety. Partnerships with organizations, agencies, academies, instructors, subject matter experts and more open doors for VCPI by providing facilities, instructors, equipment and subject matter expertise.

VCPI's partnerships with private and governmental entities this year resulted in a Virginia Gang Summit, a Central Virginia Counterterrorism Summit, and a conference on Domestic Terrorism. Additionally, VCPI was asked to present and exhibit at conferences at the local, state and national level including the annual COPS Conference, the Virginia Center for School Safety Conference, the Virginia State Parent Teacher Association Conference, the Virginia Association of Chiefs of Police Conference, and the Virginia Sheriffs' Association Conference to name a few.

VCPI's extensive partnerships and support system allow VCPI access to doors of opportunity.

Exc

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Leadership:

The VCPI Board of Directors is composed of a wide range of representatives from the public-safety community. This representation provides critical, insightful guidance to the center’s ability to achieve its goals and mission.

Board of Directors

Leonard Cooke

Director, Department of Criminal Justice Services

Patrick D. Harris

Executive Director, Virginia Crime Prevention Association

F.W. Howard, Jr.

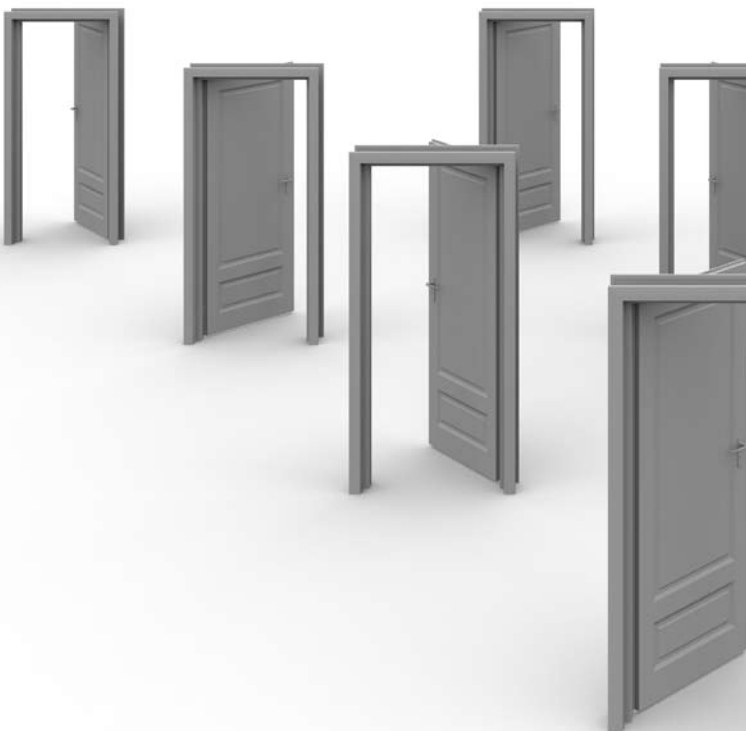
Sheriff, New Kent County Sheriff’s Office

John W. Jones

Executive Director, Virginia Sheriffs’ Association

Timothy Longo, Sr.

Chief of Police, Charlottesville Police Department



Jay W. Malcan, Ph.D.

Chair, Department of Sociology, Social Work & Criminal Justice, Virginia State University

Rodney Monroe

Chief of Police, Richmond Police Department

Tim Paul

Section Chief, Crime Prevention and Law Enforcement, Department of Criminal Justice Services

Dana Schrad, J.D.

Executive Director, Virginia Association of Chiefs of Police

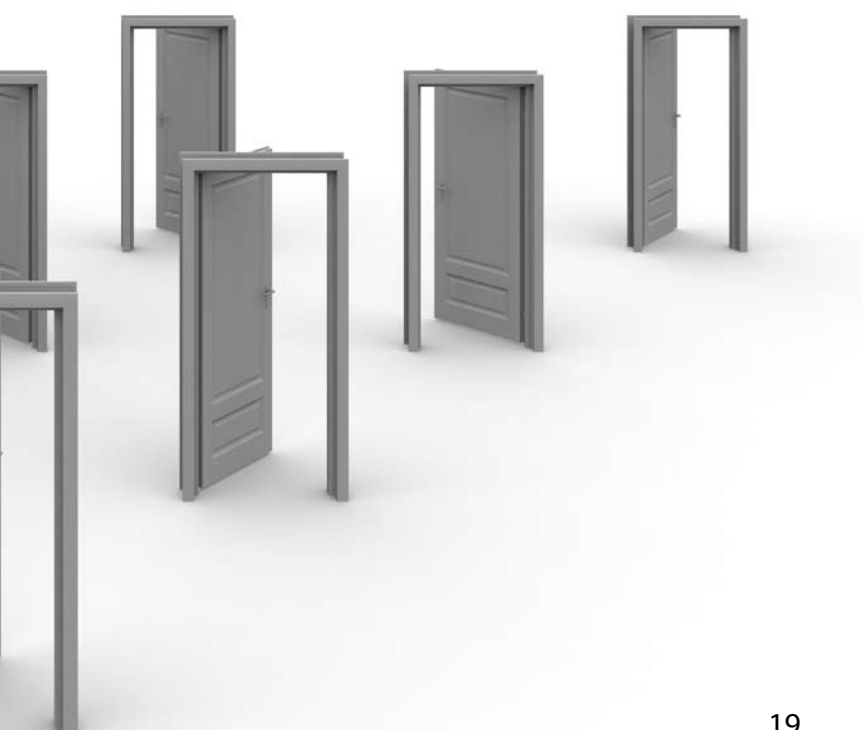
VCPI Officers

John W. Jones, President

Executive Director, Virginia Sheriffs' Association

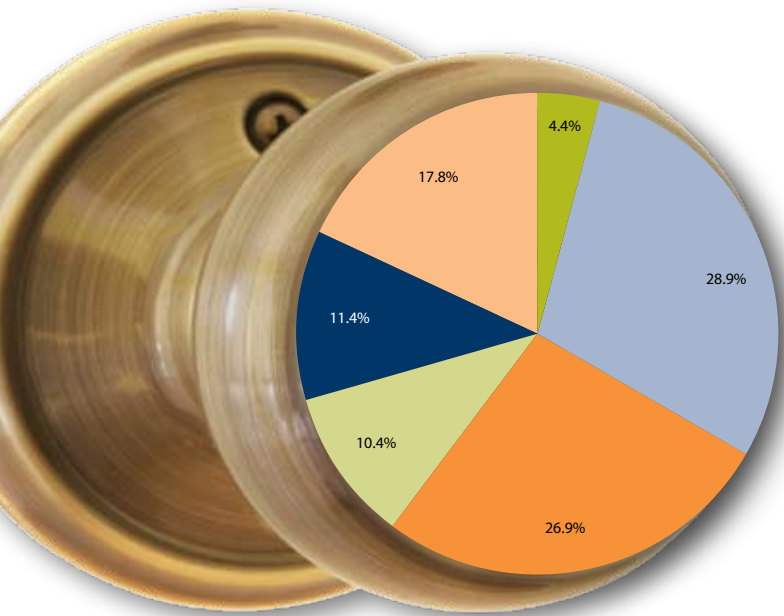
Lynda S. O'Connell, Secretary/Treasurer

Executive Director, Virginia Center for Policing Innovation



Financial:

VCPI has worked for several years to diversify its funding sources in order to achieve sustainability in an ever-changing economic environment. VCPI's revenues were a combination of grants and contracts, providing a solid door frame for success. Over a third of VCPI's revenues were generated through contractual work. This diversity will enable VCPI to continue to support free training opportunities while positioning ourselves firmly in the public-safety market as a provider of invaluable training and services at an affordable cost.



Course Supplies, Printing, Awareness, Curriculum Development, Staff Training **4.4%**

Training Development & Delivery Personnel **28.9%**

Consultants/Contracts, Database, Accounting, Legal, Instructor Fees **26.9%**

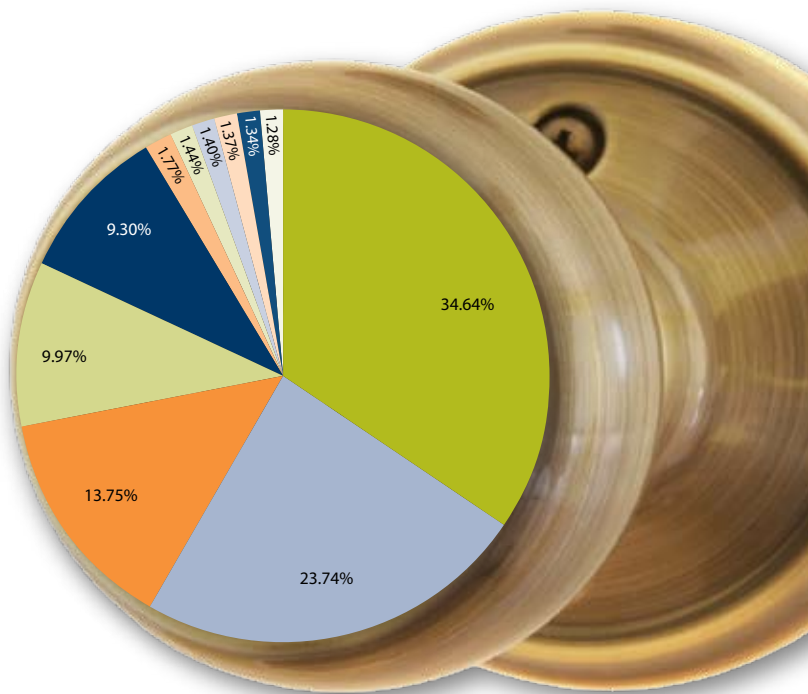
Phone, Office, Operating Supplies, Postage, Insurance **10.4%**

Administrative Personnel **11.4%**

Travel **17.8%**

TOTAL EXPENSES ***\$1,405,956.30**

** Exclusive of "Other" category which totaled .2%*



VCPI Generated Income	34.64%
US DOJ, COPS Grant (2005CKWXXK005)	23.74%
US DOJ, COPS RCPI New Network Initiative Grant (2006CKWXXK002)	13.75%
US DOJ, COPS Community Policing Training Initiative Grant (2004CKWXXK040)	9.97%
US DOJ, COPS 2005 Integrity/Public Trust Initiative Grant (2005HSWXXK015)	9.30%
US DOJ, COPS Private Security Partnership Project Initiative Grant (2005CKWCK030)	1.77%
VA DCJS Bryne PTO Training Grant (07-B4772AD05)	1.44%
VA DCJS Bryne Gang Training Grant (06-A4773AD04)	1.40%
VA DCJS Bryne PTO Training Grant (06-A4772AD04)	1.37%
US DOJ, COPS Grant (2006CKWXXK005)	1.34%
VA DCJS Bryne Gang Training Grant (07-B4773AD05)	1.28%
TOTAL REVENUE	\$1,872,110.89



VCPI

The Virginia Center
for Policing Innovation
looks at doors as thresholds
to opportunities. We are excited
to see what is behind the many doors
we will approach in the future and look
at each door as another opportunity to

Experience.

Expand.

Excel.





Virginia Center for Policing Innovation

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www.vcpionline.org



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